

RAVEN AG TEAM MONTHLY UPDATE - December 2009

Greetings from the Raven Ag Team: Message Archive

Hello,

I hope everyone had the opportunity to sit down and enjoy Thanksgiving day with their family and friends. I know harvest is still progressing in a number of areas of the country, so many of you were either sitting in the combine, hauling corn or operating the dump pit at the elevator and TRYING to get the corn to a manageable moisture content. Without you and your businesses in the world, we would all be living a far different lifestyle, so on behalf of humanity, we would like to thank you for all the work you do without much appreciation.

As we are enjoying this crazy weather pattern, hopefully most of the crops are out or will be out in a very short timeframe. Who knows when Mother Nature will come at us with her winter fury. If you ended up putting your grain outside, I expect you have covered the grain and if you haven't no better time than the present to get a Raven GrainMax™ cover on it. As I said in last month's newsletter, the amount of damage created by adverse weather on the grain, once it is piled, can be a substantial monetary loss for your business. Call us and we can discuss the options with you and recommend an installer, if you would like help with the cover process.

Also, start thinking about 2010, if you have a livestock operation. Hay chopping season isn't that far away for a lot of you, so check with your local Raven FeedFresh™ and FeedPro™ silage cover distributor to see if they have an early order program that they are offering. I suspect they will have one and as many of you learned this year, even with tight cash flows, the cover is one of the tools you use to manage silage loss/shrink and time is of the essence when you need it. It would make sense to me to take advantage of the preorder programs the distributors could be offering in an effort to take one more item off your plate. If you are new to the Raven product line, we specialize in making custom size covers for you no matter how big or how small. Ask your neighbors about the FeedFresh™ covers. They are the oxygen barrier covers that are simply redefining what you can expect from a silage cover.

I'll close this month's update by saying a huge "Thank You" to all of our customers. If you are a distributor, dealer or end user of our products, I consider ALL of you customers. I hope that the team here at Raven has had a positive impact on your business and look forward to working for you and with you throughout 2010. I also wish all of you the very Merriest of Christmas' and a Happy New Year!!

Rodney Scholten
National Market Sales Specialist - Agriculture